

### Agenda

- Introductions
- Aiforsite in brief
- The NEED
- Aiforsite solution
- Scope within RIBA work stages
- Technical support
- Data protection
- Integration into Project Information Management System (PIMS)
- Productivity Road Map
- Lifetime Access
- · Way Ahead Discussion

# Aiforsite enables a step change in construction productivity

#### Company in brief

- · Founded in 2016 and is a privately owned company
- Offices in London & Helsinki
- · 28 employees
- · Delivered > 120 projects in 9 countries
- Client feedback score average 9/10



- Reference cases of over 500% ROL
- Web-based user interface, data in cloud
- Tried & tested methodology for site data collection and data privacy
- Standardized & globally available data collection devices

#### **Our mission**

To remove Wasted Tool-Time in the construction industry by turning excess into progress

#### The NEED

### **ONS Report on UK Productivity - 2021**

Despite the "advances" in construction over the last 50 years, MMC, BIM, New techniques, new industrial systems etc.. the Productivity of the industry has not changed. According to the ONS Report on The UK PLC Productivity has steadily grown by 30% the Construction Industry Fell by 8%!!!

	Whole economy	Construction	Construction of buildings	Figure 2: Productivity growth has been slow in construction industries compared
1997	100.0	100.0	100.0	with the whole economy
1998	101.1	100.2	101.9	
1999	103.4	106.7	109.4	
2000	106.8	105.1	109.2	
2001	108.1	103.9	107.6	Productivity Index
2002	110.4	103.9	111.7	140.0
2003	113.3	100.8	104.8	
2004	115.6	98.2	99.2	120.0
2005	116.3	94.9	95.2	
2006	118.7	93.9	91.9	100.0
2007	120.3	91.3	90.7	
2008	120.7	87.3	80.9	80.0
2009	117.9	77.7	67.3	
2010	121.1	89.7	77.7	60.0
2011	121.4	94.9	80.7	50.0
2012	121.0	95.2	81.0	40.0
2013	121.1	96.9	87.4	40.0
2014	121.3	95.0	80.5	
2015	123.5	98.6	86.1	20.0
2016	123.4	93.1	80.5	
2017	125.0	93.3	81.7	
2018	125.9	91.0	79.8	the the the top
2019	126.5	90.8	75.9	Whale assessment Construction of Construction of buildings
2020	128.8	92.7	75.0	→ Whole economy

#### The NEED - We are not Alone



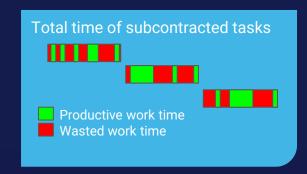
Globally, labor-productivity growth in construction lags far behind that of man facturing or the total economy.

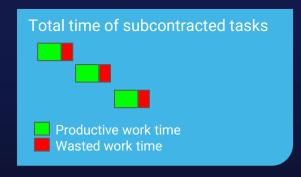


Source: GGCD-10; national statistical agencies of Turkey, Malaysia, and Singapore; OECD, Rosstat; US Bureau of Economic Affairs; US Bureau of Labor Statistics; WIOD; World Bank; McKinsey Global Institute analysis

McKinsey&Company

#### **How – Eliminating Wasted Tool Time**





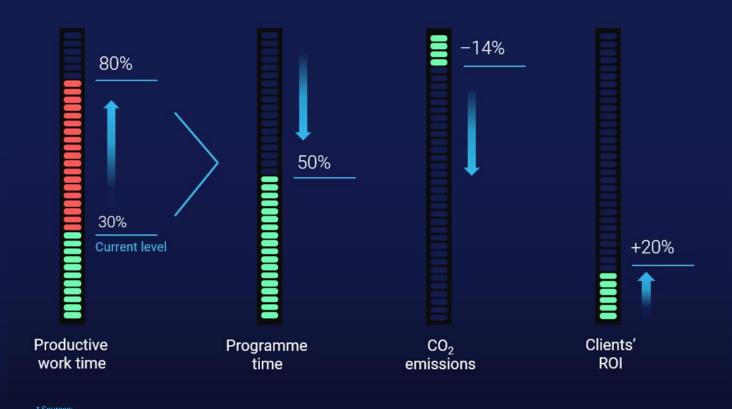
#### Root causes of wasted tool-time

- Subcontracted work inherently includes approx. 70% wasted work time historical experience
- There is no Real Time, task level data that enables root cause identification of wasted tool-time
- Site management have no experience or training on why and how to reduce wasted tool time
- Predictability # Productivity

#### Solution

- Contracts to include tool time data collection, management of task prerequisites, and principles of elimination of wasted time management
- Wasted tool time and related root causes to be made visible in Real Time using technology and trained professionals
- Site management is trained to manage process (Collaboratively) with focus on eliminating wasted tool time

# Huge potential to reduce wasted tool-time, reduce construction programme, cost and carbon & increase contractor and/or clients' ROI







### Value for all project stakeholders



#### MAIN CONTRACTOR

- Improve control & schedule accuracy
- Reduce schedule / CO2
- Reduce cost / Increase Profitability
- Win more projects



- Reduce Wasted Tool Time
- Finish Earlier Go to next project
   Increase Earnings
   Increase wellbeing



#### How do we create value



#### **DESIGNER**

better

 Get real time view of asbuilt

OWNER / USER

Manage changes

· Reduce site visits

· Earlier handover

Improve ROI

Real time view and as-

built documentation

 Manage design changes better / faster
 Reduce site visits

**HSEQ** 

#### **SUPPLY CHAIN**

- · Optimise resourcing
- · Improve task planning
- Increase profitability
- · Win more projects
- · increase turnover



- · Visually trace evacuations
- · Make safety culture visible
- · Reduce non-conformities
- · Reduce site visits





#### The Solution



#### **TECHNOLOGY**

Data is automatically collected from project/package schedule, material flow and site conditions. Site is visually documented continuously. Information is easily accessible in Real Time and enables data driven of wasted tool-time management.

#### **PROCESS**

MUDA management is an integral part of everyday site management and is based on up-to-date data.

#### **PROFESSIONAL**

There is an assigned professional monitoring MUDA issues and making recommendations for improvement. This person contributes to site management meetings and supports project management.

# Aiforsite is a modular technology solution to reduce construction project wasted tool-time

**Value** 



#### **Shortened Programmes**



#### **Reduced Costs**



#### **Reduced CO2 Emissions**

#### **Aiforsite Platform**

#### **Platform**

- web browser access
- secure cloud
- data privacy
- rapid deployment & scaling





Wasted Tool-Time Analytics



Site Visualisation



**Conditions Management** 



Site Observations & Ticketing

# Site data collection

#### Aiforsite data sources



Resource

Positionina







Drone Aiforsite Model Cameras



Condition Sensors

#### Customer data sources







Material management



Project share

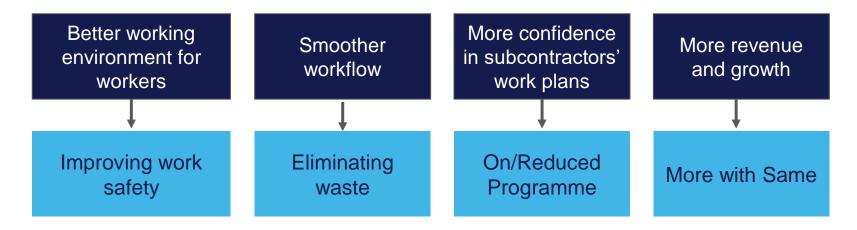


### **Resource Positioning**

Towards next level construction project productivity

#### What is resource positioning system?

- Aiforsite's resource positioning system is a tool for streamlining and improving construction production process of the entire site, which benefits everyone: site management, main contractor, supervisor, subcontractors, and operatives
- This makes it easier to manage work phases on site by making waste visible

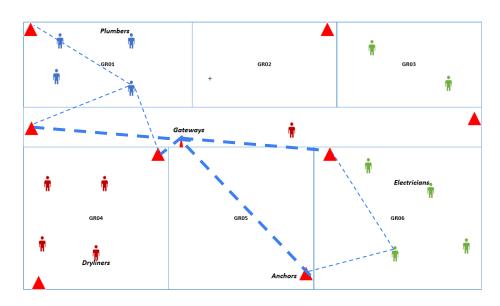


#### **Resource Positioning**

Towards next level construction project productivity

#### How does it work?

- Resource positioning system installed on site including Gateways that transit the data to the AIFORSITE via internet
- Anchors that record positioning data from tracking devices, ie tags.
- The anchors installed on the construction site, forming a
  positioning data network that registers the positions and
  movements of the tags.
- The site operatives wear a positioning tag on a lanyards, or wear it on their PPE clothing, so the tag is in use during the work shift. The tag does not require any activation from its wearer.
- The tag transmits only the tag's location information to the positioning data network
- Tag's technology is the same as Bluetooth technology used in smartphones and safe for human health

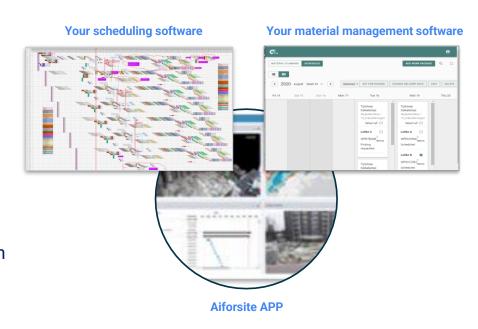


Floor 12

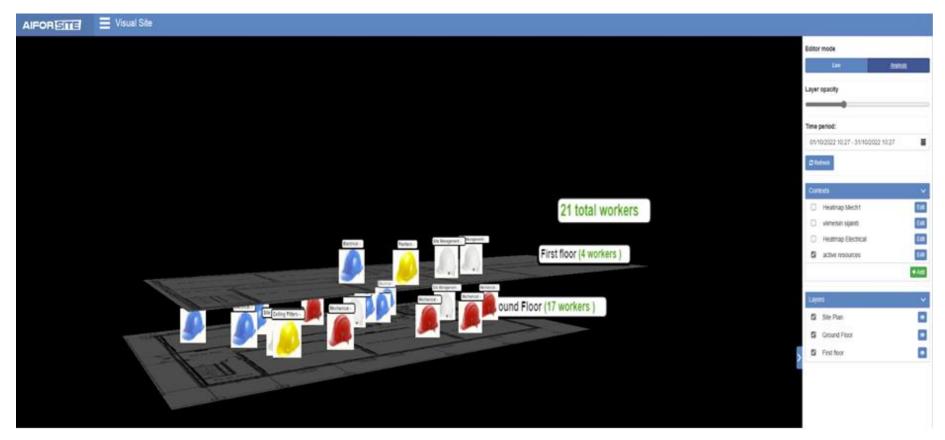
## **Step 1: Update production plans**

- Update task schedule
- Update material plan
- Update resource plan
- etc.

...using your existing methods & tools enabled with information from site provided by Aiforsite APP

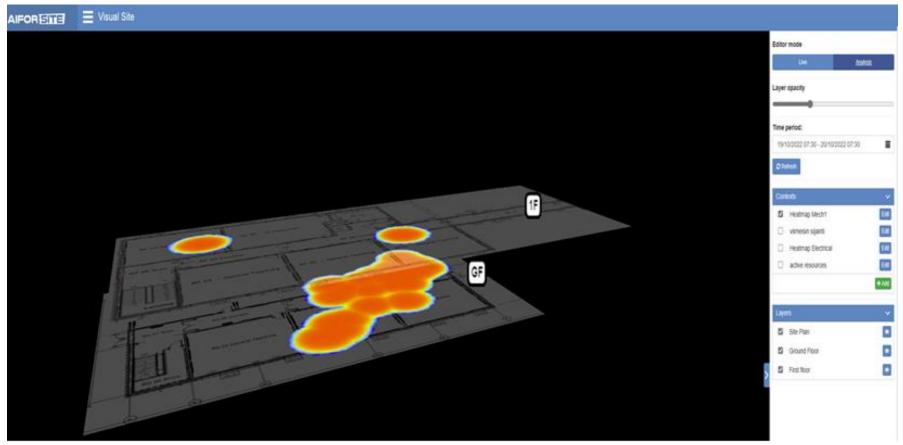


Real Time Resource Tracking shows actual resource locations/pathways

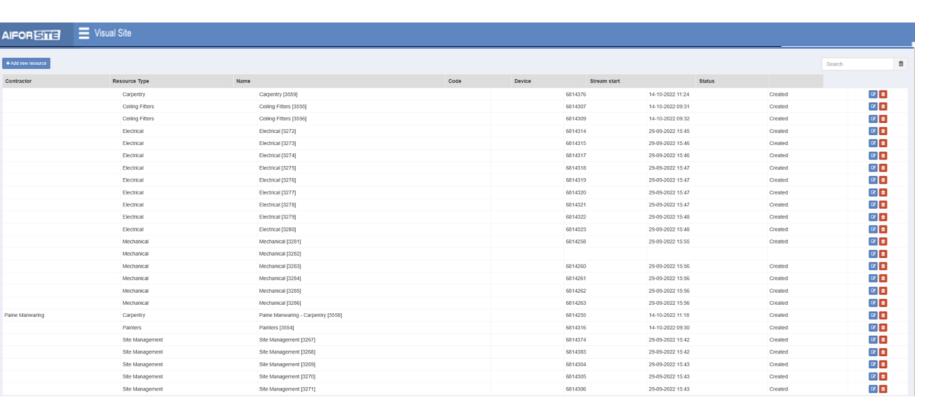




Heat Maps of production areas

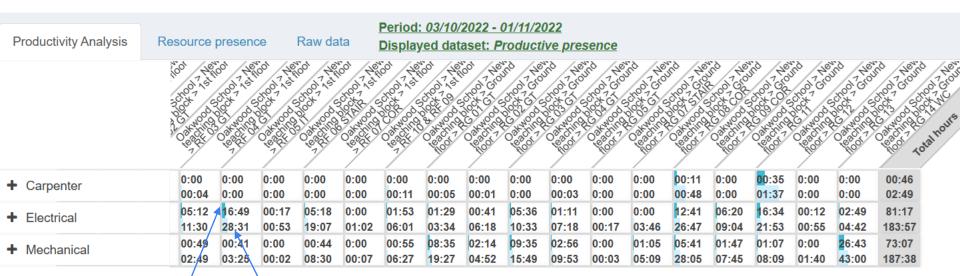


Visibility of Trades in the system - NOT Individuals



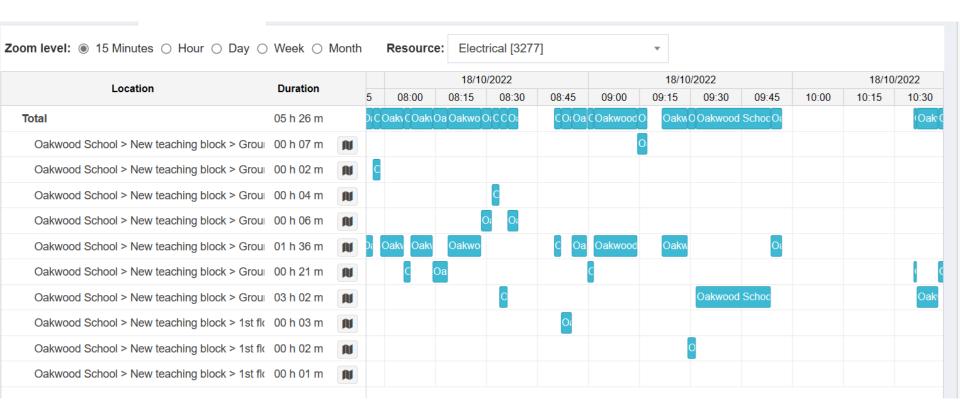


Analyse specific time spent on production areas



- Tag location data entering the Aiforsite system is displayed as a percentage or duration according to the work areas on the site
- Comparing/location data with the site programme provides a true, fact-based picture of progress of work in different work areas
- Deviations are detected, their root causes are clarified and deficiencies are rectified more quickly
- Dark Blue is Productive Time Light Blue is Total Time Total Available Time on Location For Electrical was 183.57 mins of which only
   81.17hrs were Productive 44%

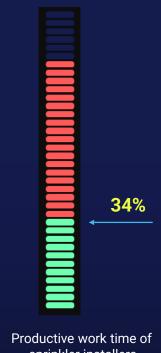
Analyse specific time spent on production areas





### Step 2: Productivity measurement example

- Based on data, sprinkler installers had 34% of productive time:
  - Schedule: resources were allocated 160 work hours
  - Positioning data: uninterrupted\* presence at production area 54 work hours
- Tasks have been incorrectly marked as complete, e.g. sprinkler installation:
  - Project management software: ready on week 39
  - Positioning data shows that work ended on week 41
  - Positioning data shows that 81% of work was done during weeks 40-41

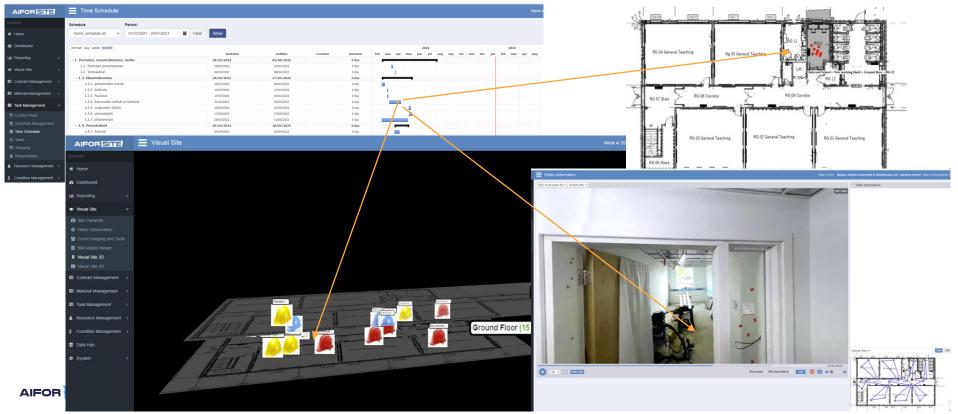


sprinkler installers

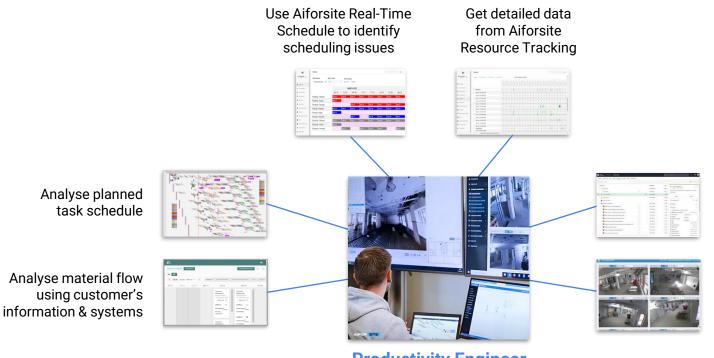
<sup>\*</sup> Uninterrupted / productive work time: Worker has been over 10 minutes at the designated production area

Monitoring/reporting actual against planned activities

From the Contract Schedule/preferably a lookahead programme or weekly Last Planner Task list we can monitor if operatives are working where they suppose to be working in Real Time, how productive they are and utilising supported 360 video footage the Productivity Engineer can identify and report works completed, issues that caused non productive time daily or weekly.



Productivity Engineer analyses and reports means to improve productivity



Flag changes to plans & instructions using customer's project share

Support & validate analysis with Aiforsite Site Visualisation

**Productivity Engineer** 

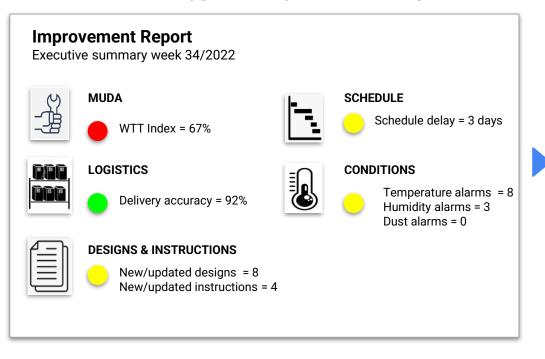
Information analysis and reporting for improvement

Provided by Aiforsite or customer professional trained by Aiforsite

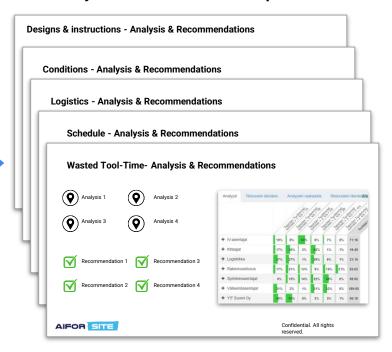


### Step 2:Weekly reporting

#### **Executive Summary provides key information at a glance**



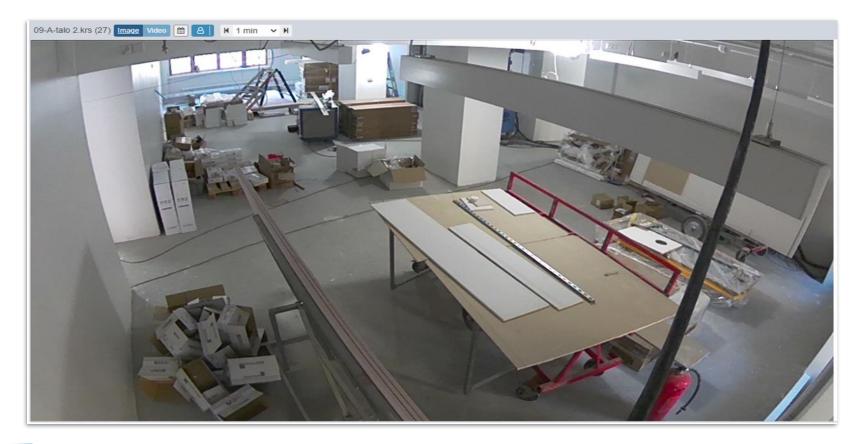
#### **Analysis & recommendations per domain**





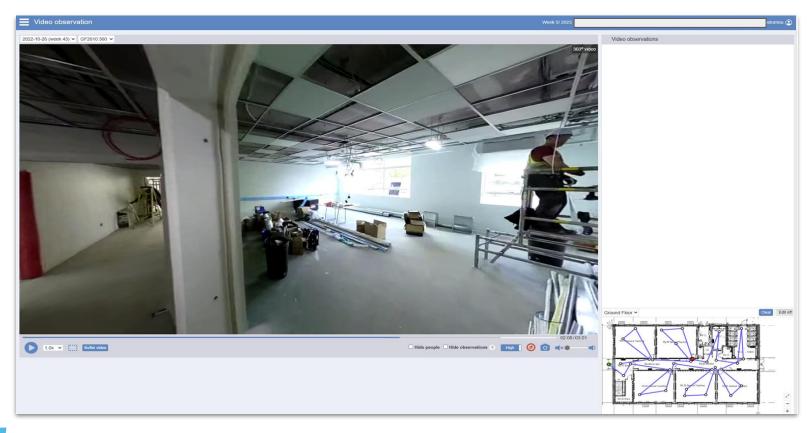
### Step 3: Check task prerequisites are as required

See from live camera what is really happening at the impacted production area



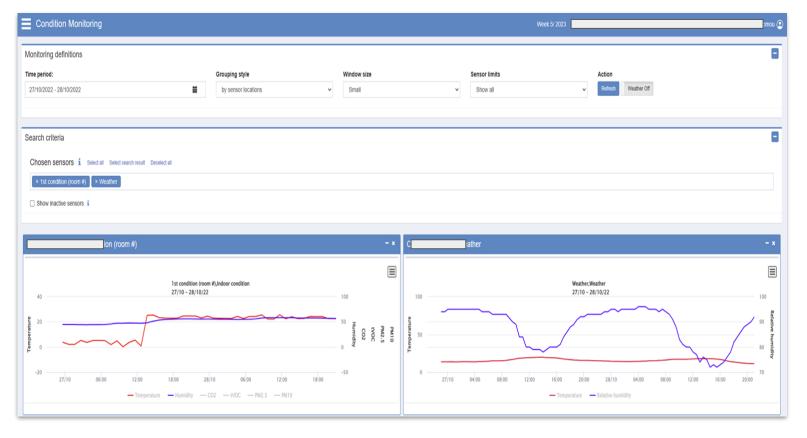
# Step 3: Check task prerequisites are as required

See from 360 video what has happened at the impacted production area



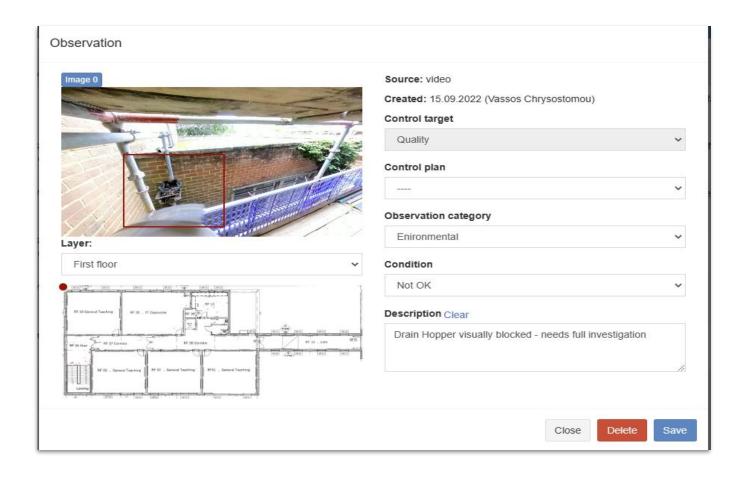
## Step 3: Check task prerequisites are as required

Ensure the environmental conditions are appropriate for the next tasks



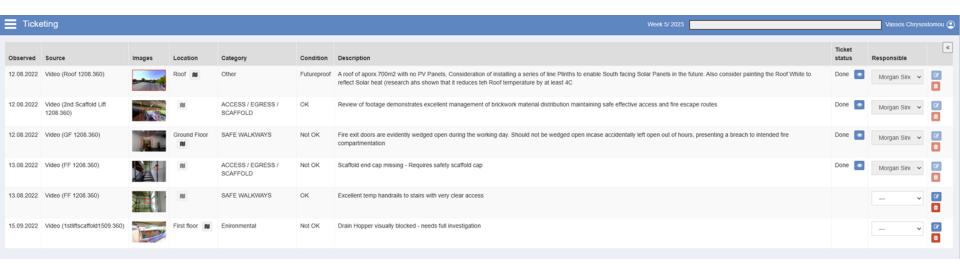


# **Step 4: Make observations**



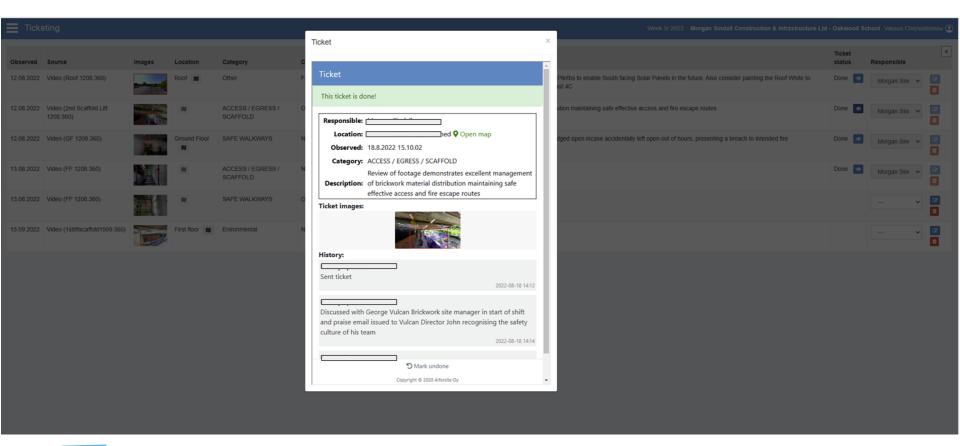


### Step 4: Assign tasks and manage them as tickets





### Step 4: Assign tasks and manage them as tickets





# Aiforsite provides a proven solution to reduce Wasted Tool-Time (WTT) on construction sites

Site WTT management

PLAN next production phase

DO compare reality against plans

**CHECK** task preconditions

ACT corrective actions

Technology

**Improvement Report** 



 Creates Improvement Report

Productivity Engineer

Professional

Data

AIFOR SITE

Productive work time

- Actual schedule status
- Logistics KPIs
- Conditions analysis

WTT Analytics

- Schedule deviations & root cause analysis
- WTT analysis
- Presence and productive work time
- Production area monitoring
- Resourcer monitoring
- Logistics

Site Visualisation
Conditions Management



Task preconditions analysis

Site Observations and Ticketing



 Present recommendations in site meetings

- Aiforsite Cameras
- 360 Video
- Drone Model
- Conditions data
- Logistics Task based Material Packages

- Observations
- Assigned tickets
- Ticketing report

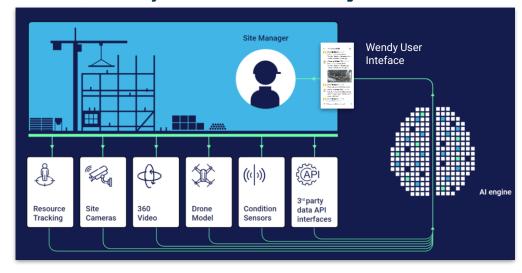




### We will simplify everything with AI

- Construction and Productivity AI,
   "Wendy", coming out in spring
   2023
- Brings all relevant project,
   customer and internet data into
   one interface
- Interactive user interface that will revolutionise the user experience and the industry productivity

#### Wendy in action with site management



#### An example of conversation between user and "Wendy"



Tell me about oakwood school project

You



The Oakwood School Expansion Project is a major project carried out by Surrey County Council and Morgan Sindall Construction & Infrastructure Ltd. The project started in January 2022 and is expected to be completed in January 2023. The project is located at Oakwood School in Horley, Surrey, and the address is Oakwood School, Balcombe Road, Horley, Surrey, RH6 9AE. The project is estimated to cost £9.5m and is being overseen by Barney Sparrow as the project manager. The project is part of Surrey County Council's 2030 community vision to provide education and a greener future for residents. The project uses innovative materials and techniques with advanced sustainability and wellbeing properties, including the Streif closed panel structural timber building system, reducing construction time and CO2 emissions.

@ Hi, how can I serve you? Wendy



How are you Wendy



Hi there! I'm doing great, thanks for asking. How can I help you today?

Wendy





What is Construction Excellence Midlands

You

Wendy



Construction Excellence Midlands is a regional construction network that provides support and resources to construction professionals in the Midlands region of the UK. They offer a range of services, including training, networking, and industry events.







#### An example of conversation between user and "Wendy"



Who was present on site 12th dec 2022

You



Resources at site (2022-12-12 00:00:00+00:00 - 2022-12-12 23:59:59+00:00):

Wendy

Site Management [3268]

Site Management [3270]

Site Management [3271]

Electrical [3275]

Electrical [3277]

Electrical [3278]

Electrical [3279]

Mechanical [3282]

Mechanical [3283]

Mechanical [3285]

Mechanical [3286]

Painters [3554]

Ceiling Fitters [3556]



What are the conditions at the site on the 12th of Dec 2022?



Wendy

Answer: On the 12th of Dec 2022, the conditions at the Oakwood School New teaching block are as follows: 1st floor - RF 01 GT: 79% humidity, 21°C temperature; RF 02 GT: 76% humidity, 21°C temperature; RF 03 GT: 79% humidity, 19°C temperature; RF 04 GT: 75% humidity, 19°C temperature; RF 05 IT: 76% humidity, 24°C temperature; RF 06 STAIR: 77% humidity, 19°C temperature; RF 07 COR: 77% humidity, 20°C temperature; RF 10 & RF 09: 75% humidity, 19°C temperature; RF 13 LINK: 78% humidity, 25°C temperature. Ground floor - RG 01 GT: 78% humidity, 23°C temperature; RG 02 GT: 74% humidity, 24°C temperature; RG 03 GT: 75% humidity, 25°C temperature; RG 04 GT: 76% humidity, 25°C temperature; RG 05 GT: 77% humidity, 22°C temperature; RG 07 STAIR: 75% humidity, 23°C temperature; RG 08 COR: 77% humidity, 24°C temperature; RG 09 COR: 75% humidity, 21°C temperature; RG 11: 78% humidity, 23°C temperature; RG 12: 79% humidity, 24°C temperature; RG 13: 74% humidity, 21°C temperature; RG 14 WC: 78% humidity, 19°C temperature.



How else can I serve you?





## RIBA Stage 1 - Preparation & Brief

#### AIFORSITE Modules

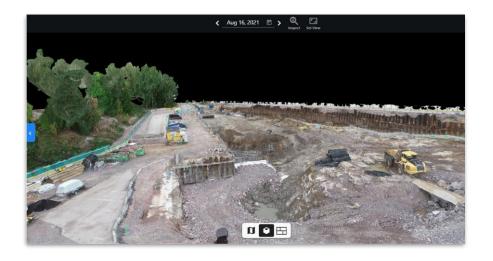
- Aiforsite 360
- Aiforsite Drone
- Aiforsite Conditions

### Areas for WTT reduction

- Site visit management
- Brief validation / Collating site info
- Site & surrounding community planning

# Use case examples

- Easy /quick site and landmass measurement
- Site appraisals
- Site planning / Logistics in tight city areas



### RIBA Stage 2-4 - Design Development

# AIFORSITE Modules

- Aiforsite 360
- Aiforsite Drone
- Aiforsite Conditions

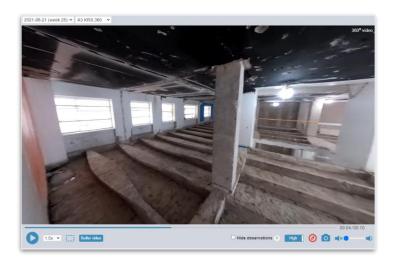
From Stage 1

## Areas for WTT reduction

- Design validation
- Reduce waste Design iterations
- Reduce Risk Collaboration / transparency with supply chain

# Use case examples

- Reduce design iterations in Stages 2-4
- Environmental plan
- Logistics plan
- Health & safety plan



# RIBA Stage 5 Project Phases to Reduce WTT





- Aiforsite Drone
- Aiforsite Cameras
- Aiforsite 360
- Aiforsite Conditions



- Aiforsite Drone
- Aiforsite Cameras
- Aiforsite 360
- Aiforsite Conditions
- Aiforsite Positioning



- Aiforsite Cameras
- Aiforsite 360
- Aiforsite Conditions
- Aiforsite Positioning

Areas for WTT reduction

- Easy /quick landmass measurement
- Validate invoices from contractors
- Site planning in tight city areas
- Track site progress also remotely
- Work supervision supported by realtime situational awareness
- Task level WTT management
- Validate actual schedule
- Identification of task level deviations and taking corrective actions

Reduce waste & buffers to reduce WTT and construction duration



# **Technical Support**

- UK offices in Bromley and Nottingham
- Four stage introduction to the supply chain
- Dedicated trainers & support engineers
- Support availability:
  - Office hours
  - o Email & phone
  - WhatsApp, etc.





#### We take data privacy seriously

Aiforsite provides the following data privacy tools as part of the solution:

- Practical data privacy info package
- Construction site data collection sign templates
- Examples of model clauses to support stakeholder communication
- Example contracting clauses
- Automated people blurring







Automated people blurring



Construction site sign template



#### **Aiforsite API**

- Aiforsite API
  - REST
  - End-point data
  - JSON format
- We can integrate with any appropriate data & AI integration to applications used by the industry





#### Roadmap principles

Phased approach to decrease MUDA - Wasted Tool-Time (WTT)

1. Measure Current MUDA - Wasted TT

Understand actual level of wasted Tool Time and identify potential

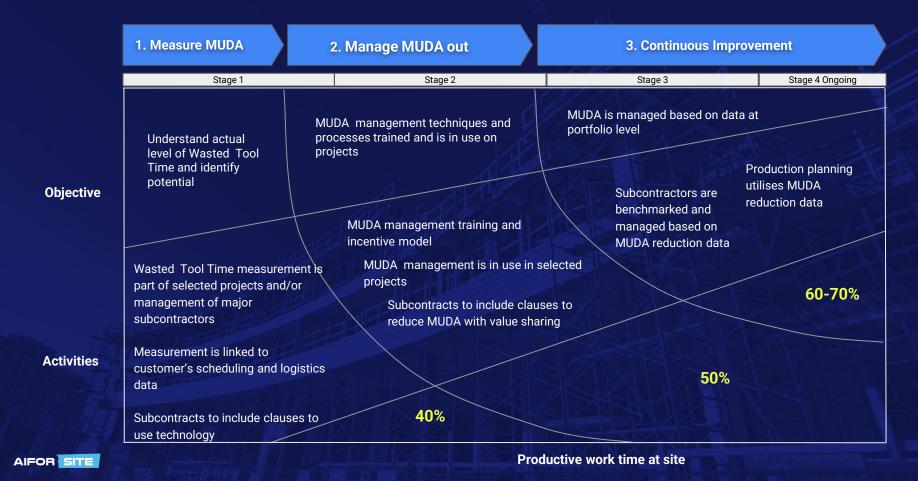
2. Manage MUDA out

MUDA management techniques and processes trained and is in use on projects

3. Continuous Improvement

MUDA is managed out based on data at portfolio level

#### Roadmap to Reduce MUDA



#### Group and project level approach

**Group level** 

**Project level** 

- Licenses & Support to cover all projects with agreed volume
- Development roadmap with phased MUDA reduction objectives and related actions
- **Joint governance function** to realise benefits and continuously improve
- Site hardware for specific projects needs with full reusability in subsequent projects
- Data costs for specific project needs
- Data collection & analysis carried out by Aiforsite trained employees

# Joint governance to realise benefits

Level	Content	Participants & frequency
<b>Operational</b> Site Management	<ul> <li>Project MUDA tracking &amp; development</li> <li>Further development of best operational practices</li> <li>Bring necessary topics to tactical level</li> </ul>	<ul> <li>Site management</li> <li>Aiforsite dedicated support engineer(s)</li> <li>Weekly (or as needed)</li> </ul>
Tactical Production Management	<ul> <li>Production MUDA tracking &amp; development</li> <li>Development of cooperation on production level</li> <li>Bring necessary topics to strategic level</li> </ul>	<ul> <li>Production management</li> <li>Aiforsite management</li> <li>Monthly (or as needed)</li> </ul>
<b>Strategic</b> Business Management	<ul> <li>Reviewing agreed KPIs</li> <li>Setting strategic direction and objectives</li> <li>Development of cooperation on management level</li> </ul>	<ul> <li>Business management</li> <li>Aiforsite management</li> <li>Quarterly (or as needed)</li> </ul>



### At Project level

Tool-time productivity from 40% to 50%

=

7% decrease in programme duration

AIFORSITE Costs
Depend
On
Modules
Implemented

From £497/month

ROI = 150% - 1200%



# Access to data after project completion

 Option 1: Customer can download raw data from Aiforsite APP after project completion

- Option 2: Aiforsite Archiving Solution
  - Access to project data using Aiforsite APP user interface
  - Typical cost range of £95 £145/month depending on the amount of stored data



Excess out. Progress in.

